RISK PROTECTOR

Find Your Exposure. Protect Your Personal Assets. Protect Your Business.

TOOL No. 4 - BUSINESS AND DIRECTOR RISK IDENTIFIER

Your Personal Guarantee Exposure

Risk Identifier

WHAT THIS TOOL DOES AND WHY IT MATTERS

One purpose: finding out exactly what you've personally guaranteed and what it can cost you. No legal advice. No reassurance. Just the questions most directors have never faced and a clear picture on what's actually sitting against your name.

Most directors have signed multiple guarantees across bank finance, leases and trade accounts without ever adding them up. This tool does that.

Answer each question honestly. YES, NO or UNSURE.

Each question describes a real exposure. YES means it applies to you. UNSURE means you can't rule it out. Both count.

At the end, YES and UNSURE answers combine into a total risk score.

Pay particular attention to Sections 2 and 3 on personal asset exposure and guarantee terms. A single YES or UNSURE answer there is critical and demands immediate action.

SECTION 1: Guarantee Awareness and Documentation

You've signed the documents. These questions test whether you understood them fully.

#	Question	YES	NO	UNSURE
1	Can you state your total personal guarantee exposure across all facilities as a single dollar figure right now?	☐	☐	☐
2	Have you read every guarantee you've signed and do you understand exactly what can be called and when?	☐	☐	☐
3	Do you have a written record of every facility carrying a personal guarantee with the lender, amount and key terms?	☐	☐	☐
4	Do you know which of your guarantees are unlimited?	☐	☐	☐
5	Have your personal guarantees been independently reviewed by a specialist in the last three years?	☐	☐	☐

SECTION 2: Personal Asset Exposure

A guarantee called tomorrow. These questions test what it reaches.

#	Question	YES	NO	UNSURE

6	Is your family home completely outside the reach of your personal guarantee obligations?	☐	☐	☐
7	Are your personal savings and investments out of reach of a creditor acting on your personal guarantees?	☐	☐	☐
8	If your largest guarantee was called in full tomorrow, do you know exactly what you'd lose?	☐	☐	☐
9	Has a specialist confirmed your personal asset structure actually protects you from your guarantee exposure?	☐	☐	☐
10	Could any of your personal guarantees be triggered by a co-director's actions or a business partner's default without any action on your part?	☐	☐	☐

SECTION 3: Guarantee Terms and Trigger Conditions

The trigger conditions are in the fine print. These questions test whether you've read it.

#	Question	YES	NO	UNSURE
11	Could a single default trigger multiple personal guarantees simultaneously?	☐	☐	☐
12	Do any of your personal guarantees contain unlimited or all-monies clauses with no cap on what can be recovered?	☐	☐	☐
13	Do any of your guarantee documents contain clauses that allow a lender to call the guarantee without a default having occurred?	☐	☐	☐
14	Do any of your guarantees survive after the underlying facility has been repaid or closed?	☐	☐	☐
15	Could guarantee obligations have been passed to you through a business acquisition, restructure or directorship change?	☐	☐	☐

SECTION 4: Guarantee Risk Management and Strategy

Guarantees accumulate. These questions test whether anyone is managing them.

#	Question	YES	NO	UNSURE
16	Do you have a strategy to reduce your personal guarantee exposure as facilities are refinanced or renewed?	☐	☐	☐
17	Have you ever negotiated a cap, time limit or release condition into a guarantee before signing?	☐	☐	☐
18	If every guarantee you've signed was called at once, could you meet them without losing your home or retirement savings?	☐	☐	☐
19	Has your spouse or partner received independent legal advice on any guarantee that affects jointly held assets?	☐	☐	☐
20	If your business hit serious financial trouble tomorrow, do you know which guarantees would be called first?	☐	☐	☐

SECTION 5: Spousal and Joint Asset Exposure

Your guarantees don't stop at you. These questions test how far they reach.

#	Question	YES	NO	UNSURE
21	Have your spouse or partner's assets been independently reviewed for exposure to your personal guarantee obligations?	☐	☐	☐

YOUR SCORE SUMMARY

Add your YES and UNSURE answers in the left block. Add your NO answers in the right block. Both blocks together should equal 21.

YES and UNSURE Answers ______ out of 21	**NO Answers ______ out of 21**

IMPORTANT QUESTIONS TO REVIEW SEPARATELY

Questions 1, 2, 3, 4, 6, 7, 8, 9, 10, 11, 12, 13, 18, 19, 20 and 21 carry the highest individual risk. A YES or UNSURE on any of them requires immediate action regardless of your total score.

WHAT YOUR SCORE MEANS

Score Range	What It Means
0 out of 21	No personal guarantee vulnerabilities identified across this tool. Review this tool every 12 months and every time you're asked to sign a new guarantee or renew an existing facility.
1 to 3 out of 21	You've identified gaps in your personal guarantee position that carry direct risk to your personal assets. Guarantees with unknown trigger conditions, unlimited scope or unreviewed terms sit invisibly until they're activated. Get the A13 completed before something triggers them.
4 to 10 out of 21	Multiple serious personal guarantee vulnerabilities exist in your position at the same time. Your home, your savings and your personal assets are exposed to risks you may not be able to see clearly. The combined effect of cross-collateralised or poorly understood guarantees can result in a total personal asset loss from a single business event. Get the A13 completed now.
11 to 21 out of 21	Your personal guarantee exposure is critical across multiple dimensions. The gap between what you've committed to personally and what you can see and control is significant. A single creditor action or facility default has the potential to reach your family home and retirement savings in ways that are very difficult to reverse once triggered. The window to act before this becomes irreversible is open right now. Don't leave it.

WHAT TO DO NEXT

The exposures this tool has identified are real. These gaps sit on directors' files across Australia every day. They're more common than most advisers realise. Resolving any one of them requires a clear picture of how your entire position fits together.

The good news is that all of it can be addressed.

The Risk Protector A13 Structural Vulnerability & Risk Exposure Analysis

The only free forensic assessment of its kind available to Australian directors. It works through all 13 risk areas and takes your position apart to find what's sitting unresolved.

Found something concerning? The A13 won't soften what it finds. You'll come away knowing exactly where to start.

No obligation. No sales. Absolute direction.

The Street-Smart Advisory Team

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